

The Shell Petroleum Development Company of Nigeria Limited

Operator of the NNPC Shell HPNL Agip Joint Venture

TENDER OPPORTUNITY: Provision of Cementing Services

TENDER REF: NGOT014049

1.0 Introduction

SHELL hereby announces to interested and pre-qualified companies an upcoming tendering opportunity for the Provision of Cementing Services for SPDC onshore operations. The proposed contracts will commence in Q4 2013 and remain active for two (2) years duration, followed by a one (1) year extension option.

Please visit the Nigerian Petroleum Exchange Portal www.nipexng.com for further details

2.0 Scope of Work

The scope of work under the tender composes the Provision of Cementing Services activities in SPDC Well Construction operations.

Details of the scope include:

To carry out primary and remedial, cementing operation required in the well delivery process. This has been categorized into the following two modules:

Module 1: Provision of Cementing Services (Land/ Swamp/Shallow Offshore Operations):

- Contractor shall supply but not limited to Oil-well Cement and Pumping, and Cementing Additives to rig site for land operations and to Shell logistics bases at Ogunu, Kidney Island or Onne for Swamp/Offshore Operations.
- Contractor shall provide Cementing Pumping Services at rig site including but not limited to cementing conductors, casing, liners squeeze, plug back jobs and all other related services i.e. preparatory pre-fresh, cleaners, chemical spacers, retarders and accelerators.

Module 2 – Supply of Float Material and Tubular Accessories:

Contractor shall supply float material and tubular accessories to SPDC bases, Rig sites for land operations and Shell Logistics bases at Ogunu, Kidney Island or Onne for Swamp/Offshore operations.

3.0 Mandatory Requirements

1. To be eligible for this tender exercise, interested contractors are required to be pre-qualified in the Cementing Services (3.O4.04) (Product/Services) category in NipeX Joint Qualification System (NJQS) database. All successfully pre-qualified Suppliers in this category will receive Invitation to Technical Tender (ITT).

2. To determine if you are pre-qualified and view product/service category you are listed for, open www.mpexng.com and access NJQS with your login details, click on continue Joint Qualification Scheme tool, click check my supplier status and then click supplier product group.

3. If you are not listed in a product/service category you are registered with DPR to do business, contact NipeX office at 30, Oyinkan Abayomi Street, Ikoyi, Lagos with your DPR certificate as evidence for verification and necessary update

4. To initiate the JQS pre-qualification process, access www.nipexng.com to download the application form, make necessary payments and contact NipeX office for further action.

5. To be eligible, all tenders must comply with the Nigerian Content Requirements in the NipeX system.

4.0 Nigerian Content Requirements

Vendors are to demonstrate strict compliance with the provisions of Nigerian Oil & Gas Industry Content Development Act and will be expected to meet the following requirements at the Technical and Commercial tendering phase:

- Demonstrate that the entity is a Nigerian Registered Company, or Nigerian Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set up in Nigeria

- International or multinational company working through a Nigerian subsidiary must demonstrate that a minimum of 50% of equipment to be deployed for execution of work shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary

- Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms CO2 and CO7

- Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume
- Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager
- State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop, attach past experience of such patronage.
- Specific to this work, provide detailed plan for staff training and development on equipment repairs & maintenance and procurement (including all software to be used, number of personnel, name of organization providing such homing and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.
- Location of in-country facilities (Storage, workshops, repair & maintenance facilities and testing facilities)
- Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.
- Provide details on any other Nigerian Content initiative your company is involved in
- Provide evidence of Nigerian Content Equipment Certificate (NCEC) from Nigerian Content Development & Monitoring Board (NCDMB) or evidence of the application for the certificates

5.0 Closing Date:

Only Tenderers who are registered in the NJQS Cementing Services (PRODUCT CODE 3.04.04) category as at April 25th, 2013 being the advert close date shall be invited to submit Technical bids

6.0 Additional Information

- All costs incurred in preparing and processing NJQS pre-qualification shall be to the CONTRACTOR'S accounts.
- This advertisement shall neither be construed as any form of commitment on the part of SPDC to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle pre-qualified companies to make any claims whatsoever, and/or seek any indemnity from SPDC and or any of its partners by virtue of such companies having been prequalified in NJQS
- SPDC will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or Agents

Please visit NipeX portal at www.nipexng.com for this advert and other information. Also note that this contract will be progressed through NipeX system.